

Ithaca Board of REALTORS®

Statistics Report

September 2011

	Sept 2008	Sept 2009	Sept 2010	Sept 2011
All Residential Properties:				
Closed Sales:	75	76	60	65
Dollar Volume:	\$14,935,059	\$13,508,860	\$12,035,506	\$11,860,559
Average Selling Price:	\$199,134	\$177,748	\$200,592	\$182,470
Median Selling Price:	\$172,000	\$157,000	\$172,500	\$165,000
Average Days on Market (Listing Date to Closing Date):	124	129	142	142
Average Days on Market (Listing Date to Contract Date):	59	64	80	84
Average Selling Price to List Price:	95.70%	93.62%	94.78%	92.43%
New Listings	119	138	138	107
Active Listings (New and Current)	825	825	817	735
Listings Under Contract	91	116	98	152
Listings Under Contract - Take Backup Offer				73
Listings Under Contract (New and Current)				79

	Sept 2008	Sept 2009	Sept 2010	Sept 2011
All Property Types:				
Closed Sales:	88	86	76	83
Residential	75	76	60	65
Land	10	9	15	11
Commercial-Industrial	1	0	1	2
Multi-Family	2	1	0	5
Dollar Volume:	16,210,559	13,935,759	13,644,026	\$14,039,479
Residential	14,935,059	13,508,860	12,035,506	11,860,559
Land	503,500	343,899	1,396,520	938,000
Commercial-Industrial	112,000	0	212,000	480,000
Multi-Family	660,000	83,000	0	760,920
Active Listings (New and Current)	1242	1240	1244	1149
Listings Under Contract	123	148	134	103
Listings Under Contract - Take Backup Offer				86
Listings Under Contract (New and Current)				189

NOTES:

The data relating to real estate sales comes from the Ithaca Board of REALTORS® Multiple Listing Service. Information deemed reliable but not guaranteed.

In June 2010 Listings Under Contract include "Take Back Up Offer" prior years are under contract only.

SOURCE: Ithaca Board of REALTORS®.

Ithaca Board of REALTORS®
Year-to-Date Statistics Report
September 2011

	Sep-10	Sep-11	Percent Change	2010 Year -to-Date	2011 Year-to-date	Percent Change	2009- 2010	2010 - 2011	Percent Change
All Residential Properties:									
Closed Sales:	60	65	8%	699	671	-4%	923	874	-5%
Dollar Volume:	\$12,035,506	\$11,860,559	-1%	141,402,802	134,855,951	-5%	183,384,154	172,809,706	-6%
Average Selling Price:	\$200,592	\$182,470	-9%	202,293	200,978	-1%	198,683	197,723	0%
Median Selling Price:	\$166,500	\$165,000	-1%	165,000	168,500	2%	160,000	164,000	2%
Average Days on Market (Listing Date to Closing Date):	142	142	0%	146	156	7%	148	156	6%
Average Days on Market (Listing Date to Contract Date):	82	84	2%	79	87	10%	82	88	8%
Average Selling Price to List Price:	94%	92%	-3%	95%	94%	-1%	94%	94%	-1%
New Listings	143	107	-25%	1539	1535	0%	1791	1781	-1%
Average Active Listings (New and Current)	817	735	-10%	758	702	-7%	742	685	-8%
Average Listings Under Contract	98	152	55%	109	195	79%	104	178	71%

	Sep-10	Sep-11	Percent Change	2010 Year -to-Date	2011 Year-to-date	Percent Change	2009- 2010	2010 - 2011	Percent Change
All Property Types:									
Closed Sales:	76	83	9%	815	765	-6%	1068	1005	-6%
Residential	60	65	8%	699	671	-4%	923	874	-5%
Land	15	11	-27%	95	67	-29%	113	96	-15%
Commercial-Industrial	1	2	100%	8	9	13%	13	13	0%
Multi-Family	0	5	#DIV/0!	13	18	38%	19	22	16%
Dollar Volume:	13,644,026	14,039,479	3%	152,785,022	148,558,989	-3%	198,440,924	189,987,944	-4%
Residential	12,035,506	11,860,559	-1%	141,402,802	134,855,951	-5%	183,384,154	172,809,706	-6%
Land	1,396,520	938,000	-33%	6,109,595	5,520,618	-10%	7,339,745	7,434,568	1%
Commercial-Industrial	212,000	480,000	126%	1,557,000	4,564,000	193%	2,582,400	5,235,000	103%
Multi-Family	0	760,920	#DIV/0!	3,715,625	3,618,420	-3%	5,134,625	4,508,670	-12%
Average Active Listings (New and Current)	1242	1149	-7%	1199	1068	-11%	1172	1052	-10%
Average Listings Under Contract	123	189	54%	142	231	63%	138	213	54%

NOTES:

Listings Under Contract (New and Current) included only "Under Contract" prior to March 2010. In March

Information deemed reliable but not guaranteed.

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SOURCE: Ithaca Board of REALTORS®.